FINANCIAL STATEMENTS
FOR THE YEARS ENDED
DECEMBER 31, 2020 AND 2019
AND
INDEPENDENT AUDITOR'S REPORT

Certified Public Accountants

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For the Years Ended December 31, 2020 and 2019

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HAMILTON & MUSSER, PC

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of American Foundation for Children With AIDS, Inc. Harrisburg, Pennsylvania

Opinion

We have audited the accompanying financial statements of American Foundation for Children With AIDS, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Foundation for Children With AIDS, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of a Matter

As further explained in Note 11, American Foundation for Children With AIDS, Inc. is operating in an environment that has been economically impacted by the COVID-19 pandemic. Our opinion is not modified with respect to this matter.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of American Foundation for Children With AIDS, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Members of the American and Pennsylvania Institutes of CPAs

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about American Foundation for Children With AIDS, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 American Foundation for Children With AIDS, Inc.'s internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about American Foundation for Children With AIDS, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

March 19, 2021

Mechanicsburg, Pennsylvania

Certified Public Accountants

Homilton & Muser A.C.

Statements of Financial Position December 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Assets Cash and Cash Equivalents Inventory Prepaid Expenses	\$ 168,985 261,362 25	\$ 94,301 218,973 19,771
Total Assets	<u>\$ 430,372</u>	\$ 333,045
Liabilities Accounts Payable	<u>\$ 2,248</u>	\$ 224
Total Liabilities Net Assets	2,248	224
Without Donor Restrictions With Donor Restrictions (Note 5)	362,523 65,601	295,115 37,706
Total Net Assets	428,124	332,821
Total Liabilities and Net Assets	<u>\$ 430,372</u>	<u>\$ 333,045</u>

Statement of Activities
For the Year Ended December 31, 2020

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Operating Support and Revenue Contributions Grants Gifts In-Kind (Note 6)	\$ 285,998 33,660 1,071,008	\$ 100,670 -	\$ 386,668 33,660 1,071,008
Interest Income Net Assets Released from Donor Restrictions	265 72,775	(72,775)	
Total Operating Support and Revenue	1,463,706	27,895	1,491,601
Expenses Program Services: Commodity Distribution	1,253,189	-	1,253,189
Support Services: Management and General Fundraising	40,956 116,735	<u>-</u>	40,956 116,735
Total Expenses	1,410,880	<u>-</u>	1,410,880
Non-Operating Revenue Paycheck Protection Program Loan Forgiveness (Note 9) Net Assets Released from Restrictions	14,582	14,582 (14,582)	14,582
Total Non-Operating Revenue	14,582		14,582
Change in Net Assets	67,408	27,895	95,303
Net Assets, Beginning of Year	295,115	37,706	332,821
Net Assets, End of Year	<u>\$ 362,523</u>	<u>\$ 65,601</u>	<u>\$ 428,124</u>

Statement of Activities
For the Year Ended December 31, 2019

	Without Donor Restrictions			
Support and Revenue				
Contributions	\$ 281,287	\$ 138,595	\$ 419,882	
Grants	1,000	-	1,000	
Gifts In-Kind (Note 6)	1,127,835	-	1,127,835	
Interest Income	105	-	105	
Net Assets Released from Donor Restrictions	124,725	(124,725)		
Total Support and Revenue	1,534,952	13,870	1,548,822	
Expenses				
Program Services:				
Commodity Distribution	1,543,990	-	1,543,990	
Support Services:				
Management and General	45,241	_	45,241	
Fundraising	94,459	_ _	94,459	
Total Expenses	1,683,690	_	1,683,690	
Change in Net Assets	(148,738)	13,870	(134,868)	
Net Assets, Beginning of Year	443,853	23,836	467,689	
Net Assets, End of Year	<u>\$ 295,115</u>	<u>\$ 37,706</u>	\$ 332,821	

Statement of Functional Expenses For the Year Ended December 31, 2020

	Program Services Commodity								T-4-1
	Dis	inbution	and	General	<u>ru</u>	ndraising	<u>Total</u>		
Advertising	\$	2,019	\$	_	\$	15,448	\$ 17,467		
In-Kind Advertising		65,079		-		43,386	108,465		
Agriculture		90,145		-		_	90,145		
Accounting		· -		13,845		_	13,845		
Legal		9		· <u>-</u>		_	9		
Conferences		_		50		_	50		
Consulting		13,000		6,500		_	19,500		
Information Technology		276		1,762		926	2,964		
Insurance		_		5,288		_	5,288		
Medical Equipment and Supplies		955,778		-		_	955,778		
Miscellaneous		-		731		3,733	4,464		
Office Expense		223		2,928		2,242	5,393		
Payroll		52,500		3,500		14,000	70,000		
Payroll Taxes		4,176		278		1,114	5,568		
Postage and Printing		440		74		625	1,139		
Professional Fees		-		-		3,836	3,836		
Rent		18,093		6,000		6,000	30,093		
School Fees		2,689		_		_	2,689		
Shipping		34,257		-		_	34,257		
Special Events		_		-		20,771	20,771		
State Registration Fees		-		-		4,654	4,654		
Travel		13,721		-		_	13,721		
Vehicle		784		<u> </u>		<u> </u>	 784		
Total Expenses	<u>\$</u>	1,253,189	\$	40,956	\$	116,735	\$ 1,410,880		

Statement of Functional Expenses For the Year Ended December 31, 2019

	Program Services Commodity M		Man	Support Services Management				
	Dis	tribution	and	General	<u>Fu</u>	ndraising		<u>Total</u>
Advertising	\$	5,338	\$	-	\$	5,826	\$	11,164
In-Kind Advertising		44,094		=		29,396		73,490
Agriculture		93,144		-		-		93,144
Bookkeeping		-		6,500		-		6,500
CFCA Expenses		1,875		-		-		1,875
Conferences		-		256		-		256
Consulting		13,000		6,500		-		19,500
Credit Card Fees		-		-		2,943		2,943
Insurance		844		4,940		-		5,784
Medical Equipment and Supplies		1,200,702		1,084		-		1,201,786
Miscellaneous		_		878		5,095		5,973
Payroll and Payroll Taxes		55,582		7,567		27,064		90,213
Postage		626		126		535		1,287
Printing		-		-		341		341
Professional Fees		-		7,075		9,522		16,597
Professional Services		-		1,850		-		1,850
Rent		17,915		6,000		6,000		29,915
School Fees		3,476		_		-		3,476
Shipping		53,014		=		_		53,014
Special Events		· <u>-</u>		=.		7,447		7,447
Telephone and Internet		_		2,288		-		2,288
Travel		53,436		177		290		53,903
Vehicle		944		<u> </u>	_	<u>-</u>		944
Total Expenses	<u>\$</u>	1,543,990	\$	45,241	\$	94,459	\$	1,683,690

Statements of Cash Flows For the Years Ended December 31, 2020 and 2019

		<u>2020</u>		<u>2019</u>
Change in Net Assets	\$	95,303	\$	(134,868)
Adjustments to Reconcile Change in Net Assets to Net Cash and Cash Equivalents Provided (Used) by Operating Activities: Paycheck Protection Program Loan Forgiveness (Increase) Decrease in:		(14,582)		-
Inventory Prepaid Expenses Increase (Decrease) in:		(42,389) 19,746		88,616 (19,746)
Accounts Payable Agency Funds		2,024		86 (5,950)
Net Cash and Cash Equivalents Provided (Used) by Operating Activities		60,102		(71,862)
Cash Flows From Investing Activities: Proceeds from Sale of Investments		<u> </u>		30,056
Net Cash and Cash Equivalents Provided by Investing Activities		_	_	30,056
Cash Flows From Financing Activities: Proceeds from Paycheck Protection Program Loan		14,582		_
Net Cash and Cash Equivalents Provided by Financing Activities		14,582		
Net Increase (Decrease) in Cash and Cash Equivalents		74,684		(41,806)
Cash and Cash Equivalents, Beginning of Year		94,301		136,107
Cash and Cash Equivalents, End of Year	<u>\$</u>	168,985	\$	94,301
Supplemental Cash Flow Disclosures: Cash Paid for Interest Cash Paid for Taxes	\$	- -	\$	- -

Notes to Financial Statements For the Years Ended December 31, 2020 and 2019

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities:

The American Foundation for Children With AIDS, Inc. (the Organization) is a nonprofit corporation founded March 23, 2004 whose mission is to help HIV+/AIDS children and their guardians in sub-Saharan Africa who have no other access to aid. The Organization provides medical equipment and supplies, nutritional supplements, educational support, and emergency supplies that are requested by the institutions in its targeted areas. The Organization solicits funds for its endeavors.

In 2007, the Organization became the pass-through entity for 501(c)(3) donations for St. Mary's Mission Hospital in Nairobi and Elementita, Kenya. The amounts collected and not distributed at the end of the year by the Organization are recorded as a liability on the Statements of Financial Position.

In 2015, the Organization became the pass-through entity for 501(c)(3) donations for Himalayan Guge Organization in Kathmandu, Nepal. The amounts collected and not distributed at the end of the year by the Organization are recorded as a liability on the Statements of Financial Position.

Basis of Accounting:

The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation:

Financial statement presentation follows the *Not-for-Profit Entities* topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) which requires the Organization to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Contributions:

Contributions received are recorded as increases in net assets with or without donor restrictions, depending on the existence and/or nature of any donor restrictions.

All donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statements of Activities as net assets released from restrictions.

Cash and Cash Equivalents:

For the purpose of the Statements of Cash Flows, the Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash and cash equivalents.

Investments:

Investments are valued at fair market value on a recurring basis in the Statements of Financial Position.

Fair Value Reporting requires an establishment of a hierarchy that ranks the quality and reliability of inputs, or assumptions, used in the determination of fair value and requires financial assets and liabilities carried at fair value to be classified and disclosed in one of the following three categories:

Notes to Financial Statements For the Years Ended December 31, 2020 and 2019

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments (Continued):

- Level 1 Quoted prices in active markets for identical assets and liabilities
- Level 2 Directly or indirectly observable inputs other than Level 1 quoted prices
- Level 3 Unobservable inputs not corroborated by market data

For investments that have quoted market prices in active markets, the Organization uses the quoted market prices as fair values and includes those investments in Level 1 of the fair value hierarchy. When quoted market prices in active markets are not available, various pricing services are used to determine fair value of investments that are included in Level 2 of the fair value hierarchy. Level 3 represents financial assets whose fair value is determined based upon inputs that are unobservable and include the Organization's own determinations of the assumptions that a market participant would use in pricing the asset.

Investment income, including realized and unrealized gains restricted by donors, is reported as an increase in net assets without donor restrictions if the restrictions are met (either a stipulated time period or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

Investments are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with certain investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible changes in risks in the near term would materially affect investment assets reported in the Statements of Financial Position and the Statements of Activities.

Accounts Receivable:

Accounts receivable consist of amounts due from various customers. Bad debts are accounted for by the allowance method, which establishes an allowance for doubtful accounts based upon historical losses and a review of past due accounts. There are no amounts owed from customers at December 31, 2020 and 2019. Accordingly, the Organization has not established an allowance at December 31, 2020 and 2019.

Fixed Assets:

It is the policy of the Organization to record purchased fixed assets at cost and donated fixed assets at their fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

During 2014, the Organization modified its capitalization policy to be in compliance with new tangible property regulations.

New acquisitions of fixed assets having a low acquisition cost, or which are not expected to last for more than a year, are expensed in the year of acquisition. Repairs and maintenance charges are capitalized and depreciated when they materially extend the useful life of the related assets. There were no fixed assets at December 31, 2020 and 2019.

Contributed Services:

Many individuals volunteer their time and perform a variety of tasks that assist the Organization. These services are not recoded as contributed services since they do not meet the criteria for recognition. The Organization receives more than 3,000 volunteer hours per year.

Notes to Financial Statements For the Years Ended December 31, 2020 and 2019

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Inventory:

The Organization accepts contributions of medical supplies and other necessities. These contributions are recorded as inventory and contribution revenue at estimated fair value at the date received, taking into consideration inventory condition and utility for use. All donated inventory is received from corporations or other private donors and is considered to be unrestricted support unless the inventory explicitly contains donor restrictions. The Organization only records the value of donated inventory in which they were either the original recipient of the gift, were involved in partnership with another organization for distribution internationally, or used in the Organization's programs. The Organization determines estimated fair value in accordance with fair value measurement accounting standards. In general, the Organization values donated items at its estimated fair value based on researched cost of the items, when cost information is available. When cost information is not available, items are valued by weight using a conservative value per pound. The Organization donates the inventory to medical providers in sub-Saharan Africa on an as-needed basis, at which time the donation is reflected as an expense.

Paycheck Protection Program Loan:

The Organization has elected to account for the Paycheck Protection Program Loan as a contribution up to the amount eligible for loan forgiveness in accordance with FASB ASC 958-605

Functional Allocation of Expenses:

The cost of providing the various programs and activities has been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Taxation:

The Organization is exempt from federal income tax as provided by Code Section 501(c)(3) of the Internal Revenue Code. Donors are entitled to deductions for federal income tax purposes for contributions made to the Organization in accordance with the Internal Revenue Code. Accordingly, no income tax is incurred unless the Organization earns income considered to be unrelated business income. The Organization conducted no activities which were subject to income taxes.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Organization, including whether the entity is exempt from income taxes. Management evaluated the tax positions taken and concluded that the Organization had taken no uncertain tax positions that require recognition or disclosure in the financial statements. Therefore, no provision or liability for income taxes has been included in the financial statements. With few exceptions, the Organization is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before December 31, 2017.

Use of Estimates:

The preparation of financial statements in conformity with the accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements For the Years Ended December 31, 2020 and 2019

NOTE 2 PENDING NEW ACCOUNTING PRONOUNCEMENT

In February 2016, FASB issued ASU No. 2016-02, *Leases*. The ASU introduces a lessee's model that brings most leases onto the Statement of Financial Position and aligns many of the underlying principles of the new lessor model with those in the new revenue recognition standard (ASU No. 2014-09). ASU No. 2016-02 is effective for annual periods beginning after December 15, 2021. The Organization is currently assessing the impact this standard will have on its financial statements.

NOTE 3 AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at December 31:

	<u>2020</u>	<u>2019</u>
Financial Assets: Cash and Cash Equivalents	<u>\$ 168,985</u>	\$ 94,301
Total Financial Assets	168,985	94,301
Less Amounts Not Available to Be Used Within One Year: Net Assets With Donor Restrictions	65,601	37,706
Total	65,601	37,706
Financial Assets Available to Meet Expenses Over the Next Year	<u>\$ 103,384</u>	<u>\$ 56,595</u>

The Organization's plan is generally to maintain financial assets to meet 90 days of operating expenses.

NOTE 4 AGENCY TRANSACTIONS

The Organization receives contributions on behalf of St. Mary's Mission Hospital and Himalayan Guge Organization. The Organization's policy is to recognize the cash received and an offsetting liability until the cash is distributed to the ultimate beneficiary, at which time the asset and liability are removed from the Organization's books. Total contributions received by the Organization on behalf of St. Mary's Mission Hospital were \$345,685 and \$235,745 during the years ended December 31, 2020 and 2019, respectively. Total contributions received by the Organization on behalf of Himalayan Guge Organization were \$1,840 and \$20,600 during the years ended December 31, 2020 and 2019, respectively. There were no undistributed funds to St. Mary's Mission Hospital or Himalayan Guge Organization at December 31, 2020 and 2019.

Notes to Financial Statements For the Years Ended December 31, 2020 and 2019

NOTE 5 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with purpose and time restrictions are those that have been restricted for the following purposes at December 31:

	<u>2020</u>			<u>2019</u>		
Mercy Hospital	\$	14,159	\$	_		
School Tuition		4,196		2,247		
Medicine		10		-		
Vacation with a Purpose		24,382		12,965		
Climb Up		22,854		22,494		
Total	<u>\$</u>	65,601	\$	37,706		

NOTE 6 GIFTS IN-KIND

The Organization receives donated medical and furniture items from individuals and businesses. In-kind donations are valued at their donated value (as determined by industry standards) at the date of receipt and are reflected as inventory in the Statements of Financial Position and as in-kind donations on the Statements of Activities. These items are inventoried in the Organization warehouse until shipped overseas. The net amount of in-kind donations recorded as revenue and expenses on the Statement of Activities was \$962,543 and \$928,107 for the year ended December 31, 2020. The net amount of in-kind donations recorded as revenue and expenses on the Statement of Activities was \$1,054,345 and \$1,148,370 for the year ended December 31, 2019.

The Organization received a Cause Inspired Media Grant for up to \$120,000 (\$10,000 per month maximum) in 2020 and 2019. This in-kind grant provided promotion for the Organization's website and cause. The value received from this grant was \$108,465 and \$73,490 for the years ended December 31, 2020 and 2019, respectively, and is included in revenue and expenses in the Statements of Activities.

NOTE 7 OPERATING LEASE / RELATED PARTY TRANSACTION

The Organization rents warehouse space and equipment under a month-to-month operating lease agreement for \$2,000 per month from Ashar Management and Consulting. Amounts of \$12,000 were paid under this lease during the years ended December 31, 2020 and 2019.

Ashar Management and Consulting is a company wholly owned by the Executive Director and the Executive Director's husband. There were no amounts due to or due from Ashar Management and Consulting at December 31, 2020 and 2019.

NOTE 8 CONCENTRATIONS CREDIT RISK

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents held with financial institutions. Accounts at financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per institution. The Organization may have exceeded this threshold from time to time throughout the year. There were no amounts in excess of the FDIC limit at December 31, 2020 and 2019.

Notes to Financial Statements For the Years Ended December 31, 2020 and 2019

NOTE 9 PAYCHECK PROTECTION PROGRAM LOAN

On April 16, 2020, as part of the Cares Act, the Organization received a Paycheck Protection Program (PPP) loan from M&T Bank through the U.S. Small Business Administration (SBA) for \$14,582. The Organization has met the Program's eligibility criteria, has applied for and received 100% forgiveness of the loan as of December 31, 2020. Therefore, in accordance with FASB ASC 958-605, the Organization is including these funds as a restricted contribution in the Statement of Activities for the year ending December 31, 2020.

NOTE 10 ADVERTISING

The Organization expenses advertising costs as they are incurred. Advertising costs (excluding in-kind) were \$17,467 and \$11,164 for the years ended December 31, 2020 and 2019, respectively.

NOTE 11 SUBSEQUENT EVENTS

Subsequent events have been evaluated through March 19, 2021, which is the date the financial statements were available to be issued.

Subsequent to December 31, 2020, the Organization received an additional PPP loan from M&T Bank through the SBA in the amount of \$14,582. This is a 60-month term loan. The interest rate applicable to this loan until the maturity date is 1.00% per annum. Interest shall begin to accrue on the disbursement date and shall be computed on the outstanding principal amount of the Loan on the basis of 365 or 366 days, as the case may be, and the actual number of days elapsed. No principal or interest payments shall be due for the first 16 months following the disbursement date. Commencing on the 17th month anniversary of the disbursement date and continuing on the same day of each consecutive month thereafter, the Organization shall make monthly principal payments on the outstanding principal balance (after application of any forgivable amount by the SBA) in an amount that shall fully amortize the outstanding principal balance of the loan by the maturity date, as determined by M&T Bank.

Subsequent to December 31, 2020, the Organization has been operating in an environment that has been economically impacted by the COVID-19 pandemic. The full impact of the pandemic on the Organization is not known as of the release of these financial statements. However, management is monitoring the current conditions and their potential impact.